JOHN NEISER

N F O Name John Neiser Address 311 A Hayden Road Tallahassee, FL 32304 Phone 850/228/9967 Email john.neiser@gmail.com

Online Portfolio johnneiser.com

SOFTWARE



MAC OS

MS OFFICE SUITE

KEYNOTE

PROFILE

Experienced designer and developer with a demonstrated history of working in the professional sports and media industries. Skilled in Marketing, Social Media, Event Direction, Photography, Production, Fundraising, Innovation, and Customer Engagement. A high-level thinker with a Bachelor of Arts focused in Communications / Production Emphasis from Florida State University. Experienced fast-paced and dynamic creative leader who elevates the quality of any product or environment. Eager to pursue a career where my complement of skills will be challenged daily while making a difference in the lives of others.

E X P E R I E N C E

Chief Operations Officer // FSU Women's Basketball Brand Architect

 Lead marketing and promotions team on campaign to increase game attendance driving an increase of \$100,000 in ticket revenue.

- Direct promotional initiative breaking the single game attendance record of just over 6,000 attendees to over 9,000 attendees.
- Serve as creative director to produce annual, award winning, branding video and photography campaigns.
- Develop and cultivate relationships with donors to program leading to an increase in giving of over \$200,000 in annual gifts.
- Facilitate social media targeted advertising campaigns.
- Coordinator of social media strategies and content.
- Oversight for team of graphic designers responsible for program correspondence and marketing collateral.
- Create dynamic keynote presentations using vast & unique tech.
- Project manager for training center/facility renovations. Renovated player locker room/lounge (2015). Renovated training center common areas (2016).

Special Events and Fund Raising

- Coordinate annual fund raising events to supplement state budget, generating in excess of \$350,000.
- Write and design an e-mail campaign to bring in over \$100,000.
- Foster relationships with key steak-holders and donors securing recurring pledges ranging from \$500 to \$50,000 annually.
- Plan weekend-long recruiting events; entertaining and wooing prospective student athletes and their families.
- Arrange community outreach events to promote our program.
- Director of annual basketball gala, around 300-400 guests.
- Coordinate, on behalf of Head Coach, the development of keynote presentations: message, audio/visual elements, audience engagement and environment.

In-Arena Entertainment and Fan Experience

- Implement engaging, memorable and "off-the-wall" initiatives that cause fans and patrons to feel deeply connected and woven into the movement that is our culture and brand.
- Initiate customer service tactics and programming to keep fans engaged and returning to our events.
- Develop a strategy to build support of Women's Basketball in Tallahassee, FL.

Program Culture Specialist

- Develop itinerary for international and domestic team travel & coordinate team functions while away from home ensuring the best experience (with regard for both business and pleasure) for all involved.
- Generate activities & programs for building staff camaraderie and team chemistry.
- Ensure that donors and key steak-holders feel connected to our program and a part of our mission by including them in team activities.

JOHN

NEISER

EXPERTISE

- creative •
- design // layout
- holistic event management .
- technology .
- leadership .
- attention to detail .
- photography // videography .
- innovative problem solving .
- resourceful .
- fostering relationships .
- time management
- entrepreneurial mindset
- innovation

REFERENCES

Sue Semrau Head Coach FSU Women's Basketball	P : 850/544/1754 E : ssemrau@fsu.edu
Greg Bennett President Iconoclast Marketing	P : 310/927/1420 E : greg@iconoclastbrand.com
Adrian Crawford CEO, Founder New Rules Collective	P:850/519/1465 E:adrian@newrulescollective.com

EXPERIENCE CONTINUED

Lead Graphic Design and Digital Media Specialist 2019 • New Rules Collective 2021 • Format proposals, presentations and correspondence with the New Rules Collective brand. • Produce video content for clients of the Collective. 2016 🔶 **Electronic Media Consultant** Iconoclast Brand Marketing Collaborated on production of digital branding content. • Built company website to promote organization branch. 2006 Stereoscopic 3D Film & Video Editor 2010 Florida State University Athletics Worked shooting, aligning and editing stereoscopic 3D video of Florida State football team for recruiting highlight videos and team inspiration.

EDUCATION

2006 Bachelor of Arts in Communication with an Emphasis 2010 in Media Production Florida State University

AWARDS

2018	•	Tallahassee Addy Award Silver, Brand Content & Entertainment Campaign
2017	•	ESPN Video Challenge Finalist, Social Media Video Competition
2017	•	Tallahassee Addy Award Gold, Direct Mail - Flat Mail (Recruiting Mail-out)
2017	•	Tallahassee Addy Award Gold, Brand Content & Entertainment Campaign
2016	•	Tallahassee Addy Award Gold, Best of Show: Print - Poster
2016	•	Tallahassee Addy Award Gold, Best of Show: Broadcast, Judges Choice Award - Unstoppable
2015	•	National Addy Award Silver, Visual Photography Campaign
2015	•	Tallahassee Addy Award Gold, Visual Photography Campaign