# JOHN NEISER

### N F O Name John Neiser Address 311 A Hayden Road Tallahassee, FL 32304 Phone 850/228/9967 Email john.neiser@gmail.com

**Online Portfolio** johnneiser.com

#### SOFTWARE



MAC OS

#### MS OFFICE SUITE

KEYNOTE

#### PROFILE

Experienced designer and developer with a demonstrated history of working in the professional sports and media industries. Skilled in Marketing, Social Media, Event Direction, Photography, Production, Fundraising, Innovation, and Customer Engagement. A high-level thinker with a Bachelor of Arts focused in Communications / Production Emphasis from Florida State University. Experienced fast-paced and dynamic creative leader who elevates the quality of any product or environment. Eager to pursue a career where my complement of skills will be challenged daily while making a difference in the lives of others.

### E X P E R I E N C E

### Chief Operations Officer // FSU Women's Basketball Brand Architect

 Lead marketing and promotions team on campaign to increase game attendance driving an increase of \$100,000 in ticket revenue.

- Direct promotional initiative breaking the single game attendance record of just over 6,000 attendees to over 9,000 attendees.
- Serve as creative director to produce annual, award winning, branding video and photography campaigns.
- Develop and cultivate relationships with donors to program leading to an increase in giving of over \$200,000 in annual gifts.
- Facilitate social media targeted advertising campaigns.
- Coordinator of social media strategies and content.
- Oversight for team of graphic designers responsible for program correspondence and marketing collateral.
- Create dynamic keynote presentations using vast & unique tech.
- Project manager for training center/facility renovations. Renovated player locker room/lounge (2015). Renovated training center common areas (2016).

#### Special Events and Fund Raising

- Coordinate annual fund raising events to supplement state budget, generating in excess of \$350,000.
- Write and design an e-mail campaign to bring in over \$100,000.
- Foster relationships with key steak-holders and donors securing recurring pledges ranging from \$500 to \$50,000 annually.
- Plan weekend-long recruiting events; entertaining and wooing prospective student athletes and their families.
- Arrange community outreach events to promote our program.
- Director of annual basketball gala, around 300-400 guests.
- Coordinate, on behalf of Head Coach, the development of keynote presentations: message, audio/visual elements, audience engagement and environment.

#### In-Arena Entertainment and Fan Experience

- Implement engaging, memorable and "off-the-wall" initiatives that cause fans and patrons to feel deeply connected and woven into the movement that is our culture and brand.
- Initiate customer service tactics and programming to keep fans engaged and returning to our events.
- Develop a strategy to build support of Women's Basketball in Tallahassee, FL.

#### Program Culture Specialist

- Develop itinerary for international and domestic team travel & coordinate team functions while away from home ensuring the best experience (with regard for both business and pleasure) for all involved.
- Generate activities & programs for building staff camaraderie and team chemistry.
- Ensure that donors and key steak-holders feel connected to our program and a part of our mission by including them in team activities.

## JOHN

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#### EXPERTISE

- creative •
- design // layout
- holistic event management .
- technology .
- leadership .
- attention to detail .
- photography // videography .
- innovative problem solving .
- resourceful .
- fostering relationships .
- time management
- entrepreneurial mindset
- innovation

#### REFERENCES

Sue Semrau Head Coach FSU Women's Basketball	P : 850/544/1754 E : ssemrau@fsu.edu
Greg Bennett President Iconoclast Marketing	P : 310/927/1420 E : greg@iconoclastbrand.com
Adrian Crawford CEO, Founder New Rules Collective	P:850/519/1465 E:adrian@newrulescollective.com

#### EXPERIENCE CONTINUED

Lead Graphic Design and Digital Media Specialist 2019 • New Rules Collective 2021 • Format proposals, presentations and correspondence with the New Rules Collective brand. • Produce video content for clients of the Collective. 2016 🔶 **Electronic Media Consultant** Iconoclast Brand Marketing Collaborated on production of digital branding content. • Built company website to promote organization branch. 2006 Stereoscopic 3D Film & Video Editor 2010 Florida State University Athletics Worked shooting, aligning and editing stereoscopic 3D video of Florida State football team for recruiting highlight videos and team inspiration.

#### EDUCATION

2006 Bachelor of Arts in Communication with an Emphasis 2010 in Media Production Florida State University

#### AWARDS

2018	•	Tallahassee Addy Award Silver, Brand Content & Entertainment Campaign
2017	•	ESPN Video Challenge Finalist, Social Media Video Competition
2017	•	Tallahassee Addy Award Gold, Direct Mail - Flat Mail (Recruiting Mail-out)
2017	•	Tallahassee Addy Award Gold, Brand Content & Entertainment Campaign
2016	•	Tallahassee Addy Award Gold, Best of Show: Print - Poster
2016	•	<b>Tallahassee Addy Award</b> Gold, Best of Show: Broadcast, Judges Choice Award - Unstoppable
2015	•	National Addy Award Silver, Visual Photography Campaign
2015	•	Tallahassee Addy Award Gold, Visual Photography Campaign